

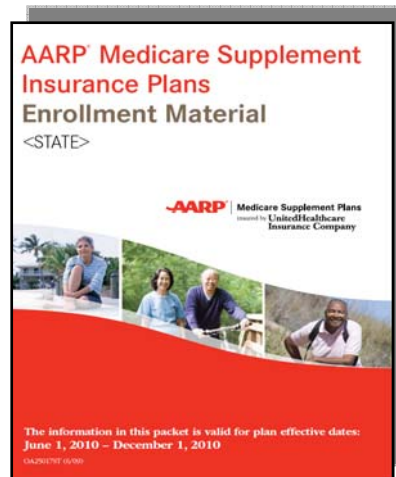
## 2010 AARP® Medicare Supplement Enrollment Kits and Producer Handbook Availability for Plan Effective Dates of June 1 or later

2010 enrollment kits for AARP® Medicare Supplement Insurance with plan effective dates of **June 1 through December 1, 2010** are now available for ordering on [www.UnitedHealthProducers.com](http://www.UnitedHealthProducers.com) for the following states:

Alabama	Delaware	Mississippi
Arizona	Idaho	Ohio
California	Maine	Oklahoma
Colorado	Michigan	South Carolina

### Additional state availability

2010 enrollment kits for other states will be available soon on a state-by-state basis. Look for weekly updates to this communication or check [www.UnitedHealthProducers.com](http://www.UnitedHealthProducers.com) frequently for new state availability.



### Reminder – There are new enrollment kits for June 1, 2010 or later Plan Effective Dates

- For plan effective dates of June 1, 2010 or later, you **must use** AARP Medicare Supplement Plan enrollment kits **dated June 1, through December 1, 2010**. These enrollment kits can be identified by the dates on the envelope and the enrollment booklet cover.
- **Applications** for June 1, 2010 and later plan effective dates **must** be submitted on the new enrollment forms contained in the kits identified with these dates (see sample graphic above). If applications are received on the incorrect forms, the applications will be denied.
- **Enrollment kits with effective dates through May 1, 2010 cannot be used for sales with June 1, 2010 or later plan effective dates.**

### New 2010 Enrollment Kit Order Quantities

- The initial supply of the new enrollment kits will include the **“2009 Choosing a Medigap Policy”** booklet, an addendum with the 2010 Medicare deductibles and co-payment information, and a plan chart with the Medigap Plans for effective dates of June 1, 2010 or later.
- The **“2010 Choosing a Medigap Policy”** booklet (CMS Guide) is being updated and is not yet available. The order quantities for enrollment kits have been limited until the 2010 CMS Guide has been updated and is available to be included in the enrollment kits.
- Please limit your orders to no more than a one month supply. You will be notified when the order quantities have been adjusted back to the normal levels.

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## 2010 AARP Medicare Supplement Producer Handbooks for Modernized Plans.

Starting in late February 2010, Producer Handbooks will be sent to all agents who complete the **2010 Modernized AARP® Medicare Supplement Plan** certification requirements for plan effective dates of June 1 or later. The modernized plan certification courses were made available on February 18, 2010.

- A state-specific handbook will be mailed to agents for each state in which they are appointed.
- These state-specific handbooks will be released to certified agents as they become available. Therefore, you may not receive a Producer Handbook immediately after completing the modernized plan certification course.
- Downloadable versions of the state-specific handbooks will be posted on the agent portal as they are released.

## 2010 AARP Medicare Supplement Producer Handbook for plans sold with effective dates through May 1, 2010.

Agents who are certified to sell these AARP Medicare Supplement Plans can download the Producer Handbook (2009 Producer Handbook, addendum and 2010 rate page) from the ODP Product Information and Materials tab on the agent portal.

The downloadable PDF contains information for plan effective dates from January 1, 2010 to May 1, 2010. This handbook (plus addendum and rate page) will no longer be mailed to agents who complete their certification requirements as of February 17, 2010.

### How to access materials:

- Log on to [www.UnitedHealthProducers.com](http://www.UnitedHealthProducers.com)
- From the Home page click on **Product Information and Materials** tab (on top navigation bar)
- On the Left Navigation bar - Click on **Materials** and then click on **Sales Materials**
- Select Year – **2010**
- Select a State
- Select any County (County search does not apply for AARP Med Supp)
- Click on **Search**
- Click on the Medicare Supplement tab
- AARP Medicare Supplement materials will be displayed below.

Please note that producer access is limited to materials relating to products for which they are certified. Distribution of materials to uncertified producers is strictly prohibited.

*AARP Medicare Supplement Plans are insured by UnitedHealthcare Insurance Company (UnitedHealthcare Insurance Company of New York for New York residents).*

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